
Help Lesotho

Financial Statements

June 30, 2022

Help Lesotho**Financial Statements**

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Independent Auditor's Report

To the Directors of Help Lesotho

Qualified Opinion

We have audited the financial statements of Help Lesotho, which comprise the statement of financial position as at June 30, 2022, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

Except as noted in the following paragraph, in our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at June 30, 2022 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended June 30, 2022 and 2021, current assets as at June 30, 2022 and 2021, and net assets as at July 1 and June 30 for both the 2022 and 2021 years. Our audit opinion on the financial statements for the year ended June 30, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are

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Independent Auditor's Report (continued)

free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ◆ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ◆ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- ◆ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ◆ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- ◆ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Vaive and Associates

Ottawa
November 21, 2022

Vaive and Associates Professional Corporation
(Authorized to practice public accounting by the Chartered
Professional Accountants of Ontario)

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Help Lesotho

Statement of Operations

For the year ended June 30,

	<u>2022</u>	<u>2021</u>
Revenue (note 3)		
Grants	\$ 610,508	\$ 634,039
Unrestricted donations	482,058	554,357
Restricted donations	368,571	470,896
Amortization of deferred contributions relating to capital assets	64,009	64,418
Investment income	49,620	79,722
Product sales, net	15,930	30,563
Other revenue	5,805	19,273
Write down of investment	-	(109,955)
Gain on sale of marketable securities	(575)	1,170
Gain (loss) on foreign exchange	(13,855)	11,931
	<u>1,582,071</u>	<u>1,756,414</u>
Expenses		
Program (schedule 1)	1,533,523	1,556,337
Administrative (schedule 2)	109,660	103,529
	<u>1,643,183</u>	<u>1,659,866</u>
Excess of revenue over expenses (expenses over revenue)	<u>\$ (61,112)</u>	<u>\$ 96,548</u>

Help Lesotho

Statement of Changes in Net Assets

	Balance, beginning of year	Contributions	Excess of expenses over revenue	2022 Balance, end of year
Unrestricted	\$ 613,201	\$ -	\$ (61,112)	\$ 552,089
Reserve Funds	684,963	-	-	684,963
	\$ 1,298,164	\$ -	\$ (61,112)	\$ 1,237,052

	Balance, beginning of year	Contributions	Excess of revenue over expenses	2021 Balance, end of year
Unrestricted	\$ 516,653	\$ -	\$ 96,548	\$ 613,201
Reserve Funds	684,963	-	-	684,963
	\$ 1,201,616	\$ -	\$ 96,548	\$ 1,298,164

Help Lesotho

Statement of Financial Position

June 30,	2022	2021
Assets		
Current		
Cash	\$ 737,910	\$ 449,286
Short-term investment (note 5)	399,112	397,554
Accounts receivable (note 6)	40,217	17,232
Inventory	9,228	12,325
Prepaid expenses	28,509	8,647
Total Current	1,214,976	885,044
Long-term investments (note 5)	506,335	564,490
Capital assets (note 7)	478,645	521,649
CHANGE4ce program	-	21,470
	\$ 2,199,956	\$ 1,992,653
Liabilities		
Current		
Accounts payable and accrued liabilities (note 8)	\$ 72,404	\$ 76,647
Deferred contributions (note 9)	467,011	162,590
Current portion of deferred contributions relating to capital assets (note 10)	62,476	63,117
Total Current	601,891	302,354
Deferred contributions relating to capital assets (note 10)	361,013	392,135
	962,904	694,489
Net Assets		
Unrestricted	552,089	613,201
Reserve Funds	684,963	684,963
	1,237,052	1,298,164
	\$ 2,199,956	\$ 1,992,653

Approved by the board:

_____ Director

_____ Director

Help Lesotho

Statement of Cash Flows

For the year ended June 30,	2022	2021
Operating activities		
Excess of revenue over expenses (expenses over revenue)	\$ (61,112)	\$ 96,548
Items not affecting cash		
Amortization of capital assets	16,967	6,128
Amortization of deferred contributions relating to capital assets	(64,009)	(64,418)
Amortization allocated to program expenses	57,166	72,622
Gain on disposal of marketable securities	575	(1,170)
Donation of marketable securities	(66,594)	(140,345)
Impairment booked on investments	-	109,955
Forgivable loan recognition	-	(10,000)
Amortization of intangible	21,470	-
	(95,537)	69,320
Change in non-cash working capital items (note 14)	258,870	(2,706)
	163,333	66,614
Financing activities		
Proceeds (repayment) of long-term debt	-	(30,000)
	-	(30,000)
Investing activities		
Purchase of investments	(38,132)	(111,002)
Proceeds on sale of investments	162,306	192,101
Purchase of capital assets	(31,129)	(27,882)
Change4ce program	-	(21,470)
Deferred contributions relating to capital assets received	32,246	13,951
	125,291	45,698
Increase in cash and cash equivalents	288,624	82,312
Cash and cash equivalents, beginning of year	449,286	366,974
Cash and cash equivalents, end of year	\$ 737,910	\$ 449,286

Help Lesotho

Notes to the Financial Statements

For the year ended June 30, 2022

1. Nature of operations

Help Lesotho (the "Organization") was incorporated under the Canada Corporations Act on September 28, 2005 with charitable status effective March 2, 2006 and is therefore not subject to either federal or provincial income taxes. The mission of the Organization is to mitigate against the effect of HIV/AIDS by promoting education and youth leadership development in Lesotho, Africa.

2. Significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies are detailed as follows:

(a) Revenue recognition

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Restricted investment income is recognized as revenue in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.

Externally restricted contributions for the purchase of capital assets that will be amortized are recorded as deferred capital contributions and recognized as revenue on the same basis as the amortization expense related to the acquired capital assets. Externally restricted contributions for the purchase of capital assets that will not be amortized are recognized as direct increases in net assets to the Investment in Capital Assets balance.

Product sales consist of sales of brooches, Pearls4Girls jewellery and other items, and are recorded when the product has been delivered and payment has been received.

Other revenue consists mainly of other fundraising activities and VAT refunds and is recognized when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

(b) Contributed services

Volunteers contributed time to assist the Organization in carrying out its programs. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

(c) Cash and cash equivalents

The Organization presents its readily available cash balances as cash.

2. Significant accounting policies (continued)

(d) Inventory

Inventories are valued at the lower of cost and net realizable value, on a first-in first-out basis and consist of necklaces, bracelets, brooches and earrings.

(e) Foreign exchange

The Organization's foreign operations are translated using the current rate method. Under this method foreign denominated monetary assets and liabilities are translated into Canadian dollars at the exchange rates in effect at the balance sheet date. Revenues and expenses (other than amortization which is translated at rates pertaining to the related assets) are translated at the yearly average exchange rates. Non-monetary assets and liabilities are translated at the exchange rate at the date of acquisition. Exchange gains or losses arising on the translation are included in the statement of earnings and retained earnings.

(f) Capital assets

Capital assets are recorded at cost. The Organization provides for amortization using the straight-line method at rates designed to amortize the cost of the capital assets over their estimated useful lives. One half of the year's amortization is recorded in the year of acquisition. No amortization is recorded in the year of disposal. The annual amortization rates are as follows:

Buildings	20 years
Vehicles	4 years
Office equipment	3 years
Furniture and fixtures	5 years

Amortization of leasehold improvements is recorded over the remaining term of the lease plus the first renewal option.

(g) Intangible assets

The Organization has an internally generated CHANGE4ce program that it licences to third parties. During the year, there was a change in the estimated useful life of the asset which resulted in the amount being fully amortized in the current year.

(h) Allocated expenses

The Organization allocates salaries and benefits based on an estimate of the percentage of time each person typically spends on each area. Amortization has been allocated based upon specific asset usage. Other administrative expenses, including certain office supplies, courier and postage, communications, bank charges, professional fees and fundraising were allocated to projects as determined appropriate by management.

2. Significant accounting policies (continued)

(i) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty. The effect of changes in such estimates on the financial statements in future periods could be significant. Accounts specifically affected by estimates in these financial statements are the estimation of inventory, useful lives of capital assets, intangible assets and accrued liabilities.

(j) Financial instruments

(i) Measurement of financial instruments

The Organization initially measures its financial assets and liabilities at fair value.

The Organization subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in excess of revenue over expenses (expenses over revenue) in the period incurred.

Financial assets measured at amortized cost include cash and cash equivalents, accounts receivable, short-term investments.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and deferred contributions.

Financial assets measured at fair value include long-term investments.

(ii) Impairment

For financial assets measured at cost or amortized cost, the Organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the Organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in excess of revenue over expenses (expenses over revenue). A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenue over expenses (expenses over revenue).

Help Lesotho

Notes to the Financial Statements

For the year ended June 30, 2022

3. Contributions by major source

	<u>2022</u>	<u>2021</u>
International development organizations	\$ 325,333	\$ 390,015
Individuals	823,940	1,002,065
Foundations	332,319	290,778
Other not-for-profit organizations	27,225	23,787
Corporate	16,865	17,664
	<u>\$ 1,525,682</u>	<u>\$ 1,724,309</u>

4. Product sales, net

	<u>2022</u>	<u>2021</u>
Product sales	\$ 36,958	\$ 48,110
Cost of sales	<u>(21,028)</u>	<u>(17,547)</u>
	<u>\$ 15,930</u>	<u>\$ 30,563</u>

5. Investments

Short-term investments is comprised of an investment savings account paying interest at approximately 0.0657% and is readily available to purchase other investments.

Long-term investments are comprised of equity-based mutual funds. The investments have been categorized as long-term as Help Lesotho has no intentions of liquidating the funds within the next fiscal year.

6. Accounts receivable

	<u>2022</u>	<u>2021</u>
Accounts receivable	\$ 38,297	\$ 16,932
Sales tax	<u>1,920</u>	<u>300</u>
	<u>\$ 40,217</u>	<u>\$ 17,232</u>

Help Lesotho

Notes to the Financial Statements

For the year ended June 30, 2022

7. Capital assets

	2022		
	Cost	Accumulated amortization	Net book value
Buildings	\$ 1,012,921	\$ 581,897	\$ 431,024
Vehicles	88,146	74,029	14,117
Office equipment	57,373	49,535	7,838
Furniture and fixtures	116,695	109,966	6,729
Leasehold improvements	1,180	1,180	-
Playground equipment	12,660	1,773	10,887
Computer software	20,125	12,075	8,050
	\$ 1,309,100	\$ 830,455	\$ 478,645
			2021
	Cost	Accumulated amortization	Net book value
Buildings	\$ 988,444	\$ 532,496	\$ 455,948
Vehicles	88,146	64,619	23,527
Office equipment	51,980	42,026	9,954
Furniture and fixtures	116,695	107,616	9,079
Leasehold improvements	1,180	944	236
Playground equipment	11,400	570	10,830
Computer software	20,125	8,050	12,075
	\$ 1,277,970	\$ 756,321	\$ 521,649

8. Accounts payable and accrued liabilities

	2022	2021
Trade payables	\$ 46,578	\$ 59,592
Accrued expenses	25,826	17,055
	\$ 72,404	\$ 76,647

Help Lesotho

Notes to the Financial Statements

For the year ended June 30, 2022

9. Deferred contributions

The deferred contributions relate to restricted donations and grants received by the Organization related to the various programs that it runs.

	<u>2022</u>	<u>2021</u>
Opening balance	\$ 162,590	\$ 221,708
Restricted donations and grants	1,284,036	1,045,817
Recognized as revenue in the year	<u>(979,615)</u>	<u>(1,104,935)</u>
Ending balance	<u>\$ 467,011</u>	<u>\$ 162,590</u>

10. Deferred contributions relating to capital assets

	Balance, beginning of year	Received	Recognized	Change in current portion	Balance, end of year
Pitseng Centre	\$ 24,201	\$ 29,234	\$ (3,868)	-	\$ 49,567
Hlotse Centre	390,787	-	(43,276)	-	347,511
Vehicle	23,527	-	(9,411)	-	14,116
Equipment	16,737	3,012	(7,454)	-	12,295
Current portion	<u>(63,117)</u>	<u>-</u>	<u>-</u>	<u>641</u>	<u>(62,476)</u>
	<u>\$ 392,135</u>	<u>\$ 32,246</u>	<u>\$ (64,009)</u>	<u>\$ 641</u>	<u>\$ 361,013</u>

	Balance, beginning of year	Received	Recognized	Change in current portion	Balance at June 30, 2021
Pitseng Centre	\$ 27,678	-	\$ (3,477)	-	\$ 24,201
Hlotse Centre	436,662	-	(45,875)	-	390,787
Vehicle	34,364	-	(10,837)	-	23,527
Equipment	7,016	13,950	(4,229)	-	16,737
Current portion	<u>(56,887)</u>	<u>-</u>	<u>-</u>	<u>(6,230)</u>	<u>(63,117)</u>
	<u>\$ 448,833</u>	<u>\$ 13,950</u>	<u>\$ (64,418)</u>	<u>\$ (6,230)</u>	<u>\$ 392,135</u>

Help Lesotho

Notes to the Financial Statements

For the year ended June 30, 2022

11. Reserve funds

Help Lesotho's reserve funds are allocated to two separate funds:

- The Emergencies Reserve Fund
- The Long-Term Investment Fund.

Both Funds are internal reserve funds allocated by the Board of Directors to protect against unforeseen and unexpected financial circumstances with the goal of maintaining six to twelve months of operating and program expenses in reserve.

No allocations were made in the current or prior fiscal period with respect to these funds.

12. Contributed services and materials

The total amount of contributed goods and services for which revenue was recognized during the current year is equal to \$66,594 (2021 - \$140,345); \$57,105 of which is recorded in unrestricted donations (2021 - \$120,180); and \$9,489 of which is recorded in restricted donations (2021 - \$20,165). The contributions in both years consisted of marketable securities.

13. Financial risks

(a) Other risks

It is the Organization's position that it does not have significant exposure to interest risk or liquidity risk.

(b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

(c) Credit risk

Credit risk arises from the potential that a contributor will fail to perform its obligations. The Organization is exposed to credit risk from its contributors. However, the Organization has a significant number of contributors which minimizes concentration of credit risk.

(d) Foreign exchange risk

The Organization conducts a large portion of its operations in Lesotho, Africa where the currency is the South African Rand. Currency risk is the risk to the Organization's earnings that arises from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Organization does not use derivative instruments to reduce its exposure to foreign currency risk. As at June 30, 2022, the following foreign currency balance was included in the financial statements:

	South African Rand	Canadian dollars
Cash and cash equivalents	4,646,241	366,403

Help Lesotho**Notes to the Financial Statements**

For the year ended June 30, 2022

14. Change in non-cash working capital items

	<u>2022</u>	<u>2021</u>
Short-term investment	\$ (1,558)	\$ 12,365
Accounts receivable	(22,985)	2,699
Inventory	3,097	(857)
Prepaid expenses	(19,862)	559
Accounts payable and accrued liabilities	(4,243)	41,646
Deferred contributions	304,421	(59,118)
	<u>\$ 258,870</u>	<u>\$ (2,706)</u>

Help Lesotho

Schedules to the Financial Statements

Schedule of program

Schedule 1

	<u>2022</u>	<u>2021</u>
Salaries and benefits	\$ 779,732	\$ 809,752
Program materials	204,134	267,925
School fees and supplies	118,635	71,726
Amortization	90,070	72,622
Meals	75,212	80,375
Transportation	69,823	56,769
Stipends	50,085	38,259
Communications and utilities	45,976	36,738
Occupancy	31,021	40,772
Travel and accomodation	25,040	42,255
Office	16,855	14,337
Insurance	10,480	9,045
Professional fees	8,117	5,920
Bank charges	6,801	8,884
Advertising	1,542	958
	<hr/>	<hr/>
Total	\$ 1,533,523	\$ 1,556,337

Schedule of administrative

Schedule 2

	<u>2022</u>	<u>2021</u>
Payroll and benefits	\$ 41,010	\$ 40,432
Fundraising	23,488	19,493
Professional fees	10,630	12,112
Communications	9,979	8,497
Office supplies and expenses	8,920	8,045
Bank charges	8,366	8,822
Amortization	5,534	6,128
Travel	1,733	-
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Total	\$ 109,660	\$ 103,529
